

SHIPOWNERS TRUST INTERNATIONAL CORPORATION



Shipping & Trading

SHIP OPERATION - DRY BULK CHARTERING - S&P - TRADING



1. Do you feel that there are no satisfactory paying cargoes/business opportunities for your vessels this period?
YES / NO / SOMETIMES /MAYBE
2. Do you think that changing vessels' trading region you could see betterment in vessels' income?
YES / NO / SOMETIMES /MAYBE
3. Do you believe that having access to economies of scale is the only way to cut further vessels' operating expenses or increase earnings?
YES / NO / SOMETIMES /MAYBE
4. Are you confident that you 'see' daily (have control) the whole freight market- business opportunities offered?
YES / NO / SOMETIMES /MAYBE
5. Do you have reliable and trustworthy information of the daily fixtures for each region and similar vessels to yours?
YES / NO / SOMETIMES /MAYBE
6. Does your broker advise you of what the freight levels are from his personal daily experience? (Not circulars, reports or press).
YES / NO / SOMETIMES /MAYBE
7. Has any of your vessels remained in a spot position more than seven days the last three months?
YES / NO / SOMETIMES /MAYBE
8. Do you feel that you are so successful that you wouldn't change a thing in your planning or organizing?
YES / NO / SOMETIMES /MAYBE
9. Have you ever thought that there must be something else you should do but you don't know what?
YES / NO / SOMETIMES /MAYBE
10. Have you ever thought of outsourcing as a mean of cutting costs and expenses and a mean to increase productivity?
YES / NO / SOMETIMES /MAYBE

Respond to the above survey now for receiving our free of charge
'Re Organizing – 2012 Battle Plan' to confront the recent shipping crisis effectively

S.T.I.C.'s successful course to date, since est. in 1997, is resulted from our unstoppable interest
and continuous efforts for improving our services to our international clients' changing needs and requirements!

Please send us your replies to chartering@eshipownerstrust.com for the attention of: Capt.Andreas, with your comments if any.



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